



Agropreneurship Trainer

Zambia | Lundazi and Mumbwa Districts | 18-Month Fixed-Term Contract

KickStart International is an award-winning global nonprofit social enterprise that develops and markets affordable irrigation technologies that enable smallholder farmers across Africa to increase their incomes and build sustainable livelihoods. Through innovation and market-based solutions, we empower farmers to lift themselves out of poverty while strengthening food security and climate resilience.

We are seeking a passionate and motivated **Agropreneurship Trainer** to join our team in Zambia under the **COMACO–KickStart International Partnership (Arms to Farms) Project**. This is an exciting 18-month opportunity for an individual committed to empowering farming communities through capacity building, climate-smart agriculture, irrigation technologies, and agribusiness development.

The successful candidate will be based in **Lundazi and Mumbwa Districts** and should be willing to travel extensively within the project areas. The position reports to the **Zambia Country Manager**.

For the detailed job description, qualifications, and experience requirements, please visit www.kickstart.org.

How to Apply

Interested candidates should submit their application to recruitment.zm@kickstart.org, quoting "**Agropreneurship Trainer**" in the subject line.

Application Deadline: Close of business, **20 July 2026**.

KickStart International is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive workplace where all qualified applicants receive fair consideration regardless of gender, age, disability, religion, or background.

Only shortlisted candidates will be contacted.

Full Job Description: Agropreneurship Trainer – Arms to Farms Project (Zambia)

Position Details

Department: Southern Africa Regional Hub – Zambia

Reports to: Country Manager – Zambia

Duty Station: Lundazi (Eastern Province) and Mumbwa (Central Province), Zambia

Contract Type: 18-Month Fixed-Term Project Contract (subject to project funding and performance)

About KickStart International

KickStart International is an award-winning global nonprofit social enterprise that develops and markets affordable irrigation technologies that enable smallholder farmers across Africa to increase productivity, improve household incomes, and build resilience to climate change. Through market-based solutions, we empower farmers to transition from subsistence farming to profitable agricultural enterprises.

Project Overview

The COMACO–KickStart International Arms to Farms Project seeks to improve the livelihoods of smallholder farmers in Lundazi and Mumbwa by promoting climate-smart agriculture, irrigation technologies, improved farm business management, and market participation.

Position Purpose

The Agropreneurship Trainer implements farmer training and capacity-building activities under the Arms to Farms Project, supporting smallholder farmers to adopt climate-smart agriculture, irrigation technologies, and sound agribusiness practices while contributing to project monitoring, annual water-use validation, and achievement of project targets.

Key Accountabilities

- Deliver practical training and coaching on agropreneurship, climate-smart agriculture, irrigation technologies, farm business management, financial literacy, and market-oriented production.
- Support adoption of improved agricultural practices and profitable farming enterprises.
- Implement project activities in line with approved work plans and donor requirements.
- Promote irrigation technologies through demonstrations, field days, and technical support.
- Work closely with COMACO, government extension officers, community leaders, and farmer groups.
- Collect project data, monitor adoption, prepare reports, and document lessons learned.

Key Performance Indicators

- Farmer training and coaching targets achieved.
- Adoption of promoted technologies and practices.
- Timely completion of water-use validation and reporting.
- Effective stakeholder engagement.
- Contribution to project outputs and donor deliverables.

Qualifications and Experience

Education: Bachelor's Degree or Diploma in Agriculture, Agricultural Extension, Agronomy, Agribusiness, Agricultural Economics, Agricultural Engineering, Rural Development, or a related field.

Experience: Minimum three (3) years in agricultural extension, agribusiness, farmer training, or rural development; experience implementing donor-funded agricultural projects; experience working with smallholder farmers; knowledge of climate-smart agriculture and irrigation systems.

Knowledge, Skills and Competencies

Strong facilitation and coaching skills; knowledge of smallholder farming systems, climate-smart agriculture, irrigation technologies, and agribusiness; excellent communication and report writing; proficiency in Microsoft Office and digital data collection tools.

Other Requirements

Willingness to travel extensively within Lundazi and Mumbwa; ability to reside near project areas; fluency in English and at least one relevant local language; valid driver's licence is an added advantage.

Disclaimer: This is a project-funded position offered on an 18-month fixed-term contract. Continued employment is subject to project funding, performance, and organizational requirements.